



For Immediate Release

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The EDGE Distributors Group To Supply Complete Line of Xantech Products to Custom Installation Markets Within The U.S.

July 27, 2006 - San Leandro, CA – The EDGE Distributors Group -- a rapidly growing service oriented group of 14 independently owned regional distributors catering primarily to custom install and residential systems integrators -- today announced a new relationship with audio / video distribution and control solutions provider Xantech Corporation.

Xantech seeks to further establish its reach in the United States and will be making available its complete line of high quality a/v distribution and control systems and component products to EDGE's network of dealers and custom installers.

"Xantech is a great addition to The EDGE Distributors Group's line-up," says Mike Hench, President of EDGE, adding, "They offer our dealers a vast selection of high-quality products that are necessary for every installation. In addition, we are always looking for partners that understand the CI channel, and Xantech certainly does."

"The newly formed partnership with Xantech is an exciting one for us," added Katie Schmoldt, Director of EDGE. "Many of our members have had a relationship with Xantech, and now we are able to expand the reach into many new territories, offering our dealers an even greater selection."

Joseph Dalba, Xantech Residential division National Sales Manager, says "Xantech is excited about our new partnership with The EDGE Distributors Group. The membership represents a combination of some of our longest-term business partners and rewarding new opportunities. We look forward to growing our business together."

According to Schmoldt, The EDGE Distributors Group differs from other distribution groups in that it offers products that are of both a basic need and a unique niche for its

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dealers, typically employing a complementary line philosophy. The EDGE Group strategically selects the lines it carries, enabling the group to offer a full-suite of solutions to partners and dealers alike.

About The EDGE Distributors Group

Founded in 1999, The EDGE Distributors Group™ consists of 14 independently owned regional distributors that primarily serve the premium U.S. custom installation market and select retailers. EDGE partners sell and support products aimed at residential value-added installers and specialty retailers. They encourage growth by their members and customers alike by carefully evaluating, then bringing to market the finest installation products available — emphasizing those that are reliable, innovative and exciting. EDGE members also highly value personal attention, and no dealer is ever treated as just a number. Product lines EDGE distributes and supports include Channel Vision™, Chief, Furman Sound, Gefen, ICM/F-Conn Industries, NEC, NūVision™, Peerless Industries®, Sanus Systems, Sheer Wire, Xantech, and ViewSonic®.

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About Xantech Corporation

Established in 1969, Xantech Corporation (www.xantech.com) designs and manufactures high quality A/V Distribution and Control Systems and Component Products. Since 1969, over two million of these systems have been installed worldwide. The Xantech product line includes LCD Touchpanel Controllers, Multi-Zone, Multi-Source Audio/Video Systems, Multi-Zone, Multi-Source Pre-amplifiers, Multi-Channel Audio Amplifiers, Infrared Receivers, Remote Control Switchers, Interface Modules, IR Connecting Blocks, IR Emitters, Volume Controls and IR Accessories. Products are sold to Professional Installers and Distributors directly from Xantech. Xantech products are marketed in North and South America, Australia, New Zealand, Asia, and Europe. Xantech is a subsidiary of Nortek, Inc. (www.nortek-inc.com), a multinational manufacturer and distributor of building products for residential and commercial markets. Nortek, established in 1967, is headquartered in Providence, Rhode Island.

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