



For Immediate Release
Contact: Paul Muto
631.849.4301
paul@mutocomm.com

West Coast EDGE Distributors Group Member Electronic Stockroom Hails Universal Remote Control Trainings a Success With More than 300 Dealers in Attendance

Seattle, WA - March 18, 2008 - EDGE Distributors Group member Electronic Stockroom hosted a series of Universal Remote Control dealer trainings this past month of February. The trainings were conducted at Electronic Stockroom's distribution facilities located in northern and southern California and Redmond, Washington. In total, more than 300 dealers attended the five sessions.

Universal Remote Control's Robert Durbin educated dealers on the unique benefits of the company's MX-810, MX-980 and MSC-400 remote controls. Dealers learned how to program codes, graphics, sound effects and more, all aimed at delivering the customer with intuitive and enjoyable remote control experiences.

Glen O'Brien, principal of Electronic Stockroom says, "Universal Remote Control has been a great training resource for our dealers as well as a tremendous control solution. Their team support is the finest in the custom installation field. Universal Remote Control's people make the difference."

Dealer Patrick Koch from Portland, Oregon attended saying, "Robert Durbin was great - very experienced and informative. He cleared up a lot of questions I had about the MX-980 and MX-810. Electronic Stockroom events are worth the drive."

About The EDGE Distributors Group

Founded in 1999, The EDGE Distributors Group™ consists of 15 independently owned regional distributors that primarily serve the premium U.S. custom installation market and select retailers. EDGE partners sell and support products aimed at residential value-added installers and specialty retailers. They encourage growth by their members and customers alike by carefully evaluating, then bringing to market the finest installation products available — emphasizing those that are reliable, innovative, exciting and profitable. EDGE members also highly value personal attention, and no custom integrator is ever treated as just a number. Product lines EDGE distributes and supports include Channel Vision™, DLO, Furman Sound, Gefen, ICM/F-Conn Industries, NEC, NūVision™, Peerless Industries®, Planar, Planet Waves, Sanus Systems, Sheer Wire, Xantech and ViewSonic®.

**The EDGE Distributors Group Contact Info: 17837 1st Ave. S #7 / Seattle, WA 98148
Phone: 866.396.6531 / Fax: 888.651.9941 / Internet: edgegroup.org**