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The EDGE Distributors Group Announces Distribution Agreement with Tripp Lite

Arming the Custom Integrator with State-of-the-Art IP-Addressable, Uninterruptible Power Supplies and Power Conditioners Starting at \$199 MSRP

Seattle, WA – August 7, 2008 – The EDGE Distributors Group -- a rapidly growing service-oriented group of 15 independently owned regional distributors catering primarily to custom install and residential systems integrators -- today announced an agreement to distribute the Tripp Lite line of A/V Power Partner products.

Tripp Lite's A/V Power Partner line consists of 11 price-protected products designed specifically to backup and protect today's audio, video and internet gateway components. The Power Partner products can easily be reset by the homeowner or the custom integrator via the internet – providing an additional failsafe to the system.

According to Dennis Mariasis, AV Business Development/Brand Manager for Tripp Lite, the A/V Power Partner line has the broadest array of AV uninterruptible power supply (UPS) systems with optional IP addressability, many which include drivers for Crestron and AMX.

Tripp Lite anticipates their AV550SC Backup Power Block (for structured wiring systems & enclosures) and AV Power Play (for audio and video components) to be big sellers through The EDGE Group. The AV550SC is an industry-first for its combination of proper sequential modem and router reboot, battery backup, 12VDC outputs, surge, and coaxial and phone line protection – all in small footprint, with a \$229 MSRP.

According to Mariasis, the AV Power Play is the only power backup device in the industry to combine a 2U power conditioning bundle of 14 outlets total, 6 outlets of AVR and UPS with Crestron and AMX drivers and optional IP addressability - starting at \$499 MSRP.

Mike Hench, president of The EDGE Distributors Group says, "The EDGE Group is pleased to add Tripp Lite to our product assortment. Tripp Lite's line of low-cost UPS products are perfect solutions for our dealers to safeguard their installations; and keep their customers satisfied."

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Mariasis says, "As the new world of AV/IT convergence begins to demand a suite of digital solutions, Tripp Lite provides the safety net needed by today's AV technicians and integrators to protect, control, trouble shoot, and seamlessly integrate within every system design. We are very excited that The EDGE Distributors Group has the reach needed to communicate this message of what our products can do to help their dealers build a system with the best foundation possible."

For more information on The EDGE Distributors Group, please contact Paul Muto at 631.849.4301 or email paul@mutocomm.com

About The EDGE Distributors Group

Founded in 1999, The EDGE Distributors Group™ consists of 15 independently owned regional distributors that primarily serve the premium U.S. custom installation market and select retailers. EDGE partners sell and support products aimed at residential value-added installers and specialty retailers. They encourage growth by their members and customers alike by carefully evaluating, then bringing to market the finest installation products available — emphasizing those that are reliable, innovative, exciting and profitable. EDGE members also highly value personal attention, and no custom integrator is ever treated as just a number.

Product lines EDGE distributes and supports include Anthony Gallo Acoustics, Aspire RF™, Channel Vision™, DLO, Furman Sound, Gefen, ICM/F-Conn Industries, NEC, NūVision™, Peerless Industries®, Planar, Planet Waves, Sanus Systems, Sheer Wire, Straight Wire, Tripp Lite, Xantech, ViewSonic® and Wi-Ex.

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