



For Immediate Release

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Mid-Atlantic Region EDGE Distributors Group Member *Tech Source Distributors* Expands Operations Into New, Larger, Full Service Location To Better Serve Retailers, Integrators and Manufacturers

August 10, 2006 – Montgomeryville, PA –The EDGE Distributors Group -- a rapidly growing service-oriented group of 14 independently owned regional distributors catering primarily to custom install and residential systems integrators -- today announced that Pennsylvania-based charter member Tech Source Distributors has expanded into a new, larger, full service location in Montgomeryville, PA.

Serving the Mid-Atlantic region, Tech Source had conducted operations for the past six years from its 5,300 square foot facility located in Horsham, PA. Principal Brett Neiderman says, "Significant sales growth, and the commitment to be the best at what we do, necessitated the company's move to the larger 12,000 square foot facility."

"Our decision to move into this much larger location was based upon our desire to better serve our clientele of retailers and integrators as well as the manufacturers whose lines we carry," added Neiderman.

Approximately two-thirds of Tech Source's new location consists of a vast warehouse space that will enable the company to stock considerably more inventory and product categories. Dedicated warehouse staff is also in place and poised to turnaround delivery orders at a fast pace, including same day delivery to the client's jobsite.

One-third of Tech Source's new location is apportioned evenly among individual administrative offices; a state-of-the-art training facility designed to accommodate 30 people, classroom style (fully outfitted with a video projector and screen); a showroom to display products, and several rooms designed to host manufacturer events.

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“Part of the decision of choosing this new location was also the fact that it’s more conveniently located for customers to visit, which will be ideal as we plan on regularly hosting training events beginning this fall,” furthered Neiderman.

New Tech Source Contact Information

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About The EDGE Distributors Group

Founded in 1999, The EDGE Distributors Group™ consists of 14 independently owned regional distributors that primarily serve the premium U.S. custom installation market and select retailers. EDGE partners sell and support products aimed at residential value-added installers and specialty retailers. They encourage growth by their members and customers alike by carefully evaluating, then bringing to market the finest installation products available — emphasizing those that are reliable, innovative and exciting. EDGE members also highly value personal attention, and no dealer is ever treated as just a number. Product lines EDGE distributes and supports include Channel Vision™, Chief, Furman Sound, Gefen, ICM/F-Conn Industries, NEC, NūVision™, Peerless Industries®, Sanus Systems, Sheer Wire, Xantech, and ViewSonic®.

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